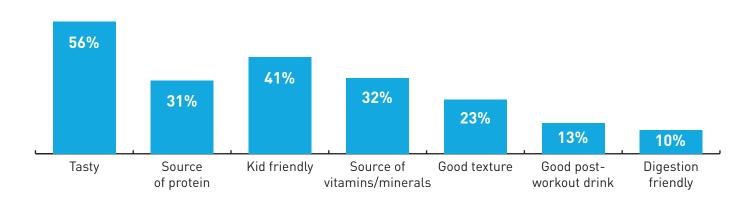


## Flavored Dairy Beverages

### Consumers turn to flavored dairy beverages for taste and nutritional benefits

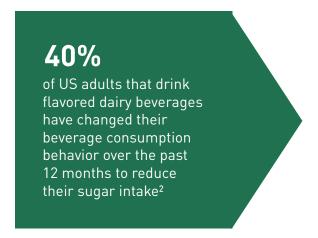
Flavored dairy beverages, like chocolate milk, have been a classic staple in consumer kitchens for their tastiness and family-friendly nutritional benefits, like vitamins, minerals and protein content.

#### Associations for Flavored Dairy Milk1



# However, consumers are paying more attention to their sugar intake to make healthier choices for their lifestyle needs

There are several reasons why consumers are reducing their sugar consumption. Many say they are trying to make healthier food and beverage choices to help manage their weight and reduce the risk of chronic disease. Even flavored dairy beverage consumers are reducing their sugar intake to improve their health and see sweeteners as viable solutions to control sugar intake and manage costs.



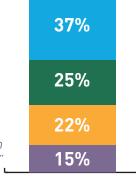
#### How have these consumers reduced their intake of sugar?2

"By decreasing the number of full-sugar beverages I consume."

"By switching from full-sugar to reduced-sugar beverages."

"By stopping drinking beverages with sugar altogether."

"By switching from beverages with sugar to unsweetened beverages."





of US consumers agree non-artificial sweeteners are acceptable to control sugar content<sup>2</sup>



of US consumers agree non-artificial sweeteners are acceptable to keep prices down due to food and beverage taxes<sup>2</sup>

Sources: 1) Mintel, Dairy and Non-dairy Milk: Incl Impact of COVID-19, US, October 2020. 2) Tate & Lyle Global Consumer Ingredient Perception Research, January 2020, US; US dairy beverage adult consumers n=169. Variable base sizes by question.

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